TRAnslATION Model

The potential port users can use available infrastructure and superstructure, and they can build new facilities based on the concession rights granted for a period of up to 99 years.

TWO POSSIBLE WAYS OF TRANSACTION:

1. Port of Ploče as the hub port for goods – usage of the existing and developing port capacities
2. Concession to future investors investing in the port area having more than 60 hectares available for development.

THE PORT SOON TO DOUBLE ITS CAPACITY

- Current port capacities and infrastructure are at an annual level of 5.5 million tons of various cargo (general, container, dry bulk and liquid cargo such as gasoil, gasoline, vegetable oil).

- The port is completing the Trade and Transport Integration (TTI) Project with significant financial support of the Government of the Republic of Croatia and the World Bank loan for the development of the port infrastructure and terminals. The first phase of the Container terminal (60,000 TEU capacity) is completed and the terminal has been operating since 2011. The new bulk cargo terminal (with the first phase annual capacity of 4.6 million tons) was built and it will start operations by the end of 2018. The Entrance terminal with parking area, administrative buildings and control station will start operations by mid-2018 and it will be connected to the Croatian Highway A1 (Ploče-Zagreb) and to the future highway through Bosnia and Herzegovina (alongside the route Ploče-Sarajevo-Budapest).

- The Port Authority has already signed long-term concession agreements with Luka Ploče Plc for the investment and operationalisation of the existing port capacities and terminals under the TTI Project, based on a public-private partnership model. Total investment in TTI Project (infrastructure and superstructure) amounts to over 170 million EUR.

- Besides TTI Project, there are other greenfield investments in the port by various concessionaires (new Terminal for liquid cargoes, LPG Terminal, biodiesel plant). The value of the mentioned investments is over 150 million EUR.

- After completion of the mentioned development projects, the port will be handling more than 10 million tons of port traffic annually.
The Port Authority is implementing the Trade and Transport Integration Project aimed at increasing port capacities, improving port efficiency and quality of port services and thus resulting in improved competitiveness of the port and the whole transport route passing through the port.

The port is open to all investors from all over the world who recognize the attractiveness of the port of Ploče location and its advantages.

It is a port of particular international importance for the Republic of Croatia; however, given its location, it is also of particular importance for the economy of Bosnia and Herzegovina. The border with Bosnia and Herzegovina is only 25 km away from the port of Ploče and therefore more than 80% of the port traffic refers to Bosnia and Herzegovina foreign trade.

The port’s geo-strategic location and the fact that it is a seaport of the branch C of the Fifth European Transport Corridor (“Vc”) enable smooth and efficient transit of goods to/from Bosnia and Herzegovina, parts of Serbia, Croatia, Hungary and Slovakia, as well as the transshipment to/from Italian ports.

The port of Ploče Entrance Terminal will be connected to the Croatian A1 Zagreb – Split – Ploče Highway and to the future highway on the Fifth Transport Corridor Vc (Ploče-Sarajevo-Budapest). The port area covers more than 230 hectares, 60 hectares of which are still undeveloped and are available for investment.

The port of Ploče is an EU seaport, but it is important to emphasize that almost the entire port area is an „economic zone“ in which the transport, warehousing, industrial production and processing of goods during the transport process are carried out under more favorable conditions.

The Port of Ploče is the second largest Croatian port in terms of annual cargo volumes. The basic precondition for a successful functionality of the whole port system is the optimization of the integration and coordination of all stakeholders and factors which directly or indirectly take part in port activities and in the overall transport services. The Port of Ploče is of an international economic importance for the Republic of Croatia.

By the decision of the Government of the Republic of Croatia, the port area is managed by the Ploče Port Authority as a non-profit institution, the responsibility of which, in addition to the port basin in Ploče, extends also to the basin of the Metković river port, situated 24 km north-east from Ploče.

The main objective of the Ploče Port Authority is to transform the port from a traditional port into the regional logistics center where various distribution and value added services would be carried out on the goods which transit the port.