



REPUBLIC OF CROATIA

Port of Vukovar, Vukovar

Upgrade and reconstruction of the Port of Vukovar – New Port East

Company name: Port of Vukovar Ltd.
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SHORT PROJECT DESCRIPTION

The Project goal is modernisation of existing and construction of new capacities and equipment: communal and infrastructural port facilities, bank, road and rail infrastructure. In addition, it is envisaged to construct an office building, a car park, a port control centre and a new port entrance. The Project is planned to be carried out in two phases.

OBJECTIVE

The overall aims of the project are: strengthening the inland navigation sector and foster economic development in the region by improving the port competitiveness; accomplishing high quality of port services; achieving competitiveness of Vukovar port on the international market and providing sustainable development of Vukovar port.

ESTIMATED INVESTMENT VALUE

24.17 million EUR

COMPANY

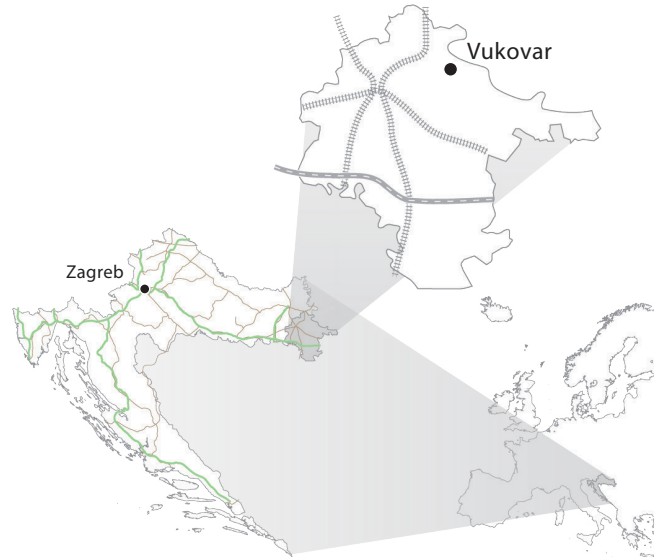
Vukovar port is situated on 1,335 km of the downstream flow of Danube river, on its right coast, and is the biggest official concessioner in the Vukovar region. The Company focuses its business on the transshipment of general and bulk cargo. The Port (850m long and 45m wide) is conveniently situated on the main current of the river, enabling navigation throughout the whole year regardless of water level.

The Port recorded productivity growth and increase in cargo transshipment from 123,570 tons in 2009 to 295,199 tons in 2011. The majority of transshipment was in bulk cargo category (237,119 tons in 2011), while packaged goods and heavy cargo accounted for total of 58,080 tons. Port of Vukovar currently employs 75 workers, with additional 8 employees in the Port Authority.

However, the port infrastructure in Vukovar, only partly reconstructed, still does not meet the market requirements. The layout of the port area, particularly the access to railway tracks and the quay operational area, are technologically inappropriate and not compatible with market standards. There is also a lack of warehouse capacity. Altogether, it affects the quality of the service provided in the Port and thus decreases the port competitiveness.

THE CURRENT PROJECT STATUS

- Existing project documentation is updated and harmonized with EU standards (e.i. Methodology of CBA calculations),
- Tender procedure for drafting of main Design of New Port East, co-financed through IPA programme, is currently under way.



FINANCIAL DATA, in EUR

Year	2009	2010	2011
Operating revenues	777,431	843,403	1,481,299
Operating expenses	2,054,975	1,764,168	1,897,446
EBIT	(1,277,544)	(920,765)	(416,147)
EBITDA	(901,227)	(598,317)	(112,034)
Net Income	(1,044,783)	(528,657)	39,290
Total assets	7,122,592	6,528,753	6,528,235
Total liabilities	97,433	74,838	77,196
Number of employees	78	75	75
Average gross monthly salary	826	859	900

CURRENT INFRASTRUCTURE AND CAPACITIES

Land:

- Total port land area is 26 hectares (the Project encompasses 8 hectares).

Terminals:

- Terminal for bulk cargo,
- Terminal for palletised and general cargo,
- Multipurpose terminal.

Transshipping capacities

(maximum existing capacity is approximately 1,500,000 t):

- 1 mobile port crane (63 t),
- 2 port gantry cranes (5/6 t),
- 1 port gantry crane (16/25 t).

PROJECT LOCATION: VUKOVAR-SRIJEM COUNTY INFORMATION

Population: 180,117

GDP per capita: 5,974 EUR

Unemployment rate: 32.2%

Average gross salary: 810 EUR

Vukovar-Srijem County occupies parts of Slavonija and Srijem, geographic regions on the east of Croatia. Its greatest advantage is its geographical position that offers excellent opportunities in logistics and all types of goods and service transportation.

Some of the most important transport routes are Corridor VII (the international fluvial route of the Danube river), the international port in Vukovar, road and railway Corridor X which connects Western and Eastern Europe, road and railway Corridor Vc connecting Western Europe with South Adriatic. The nearest airport is in Osijek.

In addition to logistics and transport, the Vukovar-Srijem County has a developed agriculture and food processing industry as well as forestry and wood processing, with a huge development potential. It is open to new opportunities and investment, and its economy is based on a high-quality and skilled workforce, which is one of the main resources of the Vukovar-Srijem County.



FOR ADDITIONAL INFORMATION PLEASE CONTACT

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